





*Our Reputation is Built on Customer Satisfaction*

## PROPOSAL

**To:** US Small Business Administration  
409 3rd St. SW  
Suite # 5038  
Washington, DC 20416

**Date:** 8/16/17  
**POC:** Richard Simms  
**Phone:** (919) 201-0137  
**Location:** 7th floor kitchen

**We hereby propose specifications and pricing for the following:**

Replace the leaking water heater.

Welch and Rushe will provide labor and material to remove the existing Ariston 4 gallon water heater that is located in cabinet.

W&R will install a new Eemax EMT4=4 Gal.

All plumbing and electrical connections will be connected back to new heater.

The area of work will be cleaned upon completion of the install.

*Our work is limited to what is listed above, all other work not listed will be deemed an extra and will be priced accordingly*

**Notes:**

This proposal was figured to be performed during normal working hours.

**PROPOSAL**

**Exclusions:**

Architectural Cut and Patch  
All Painting and Coatings  
Dumpster  
Asbestos Abatement / Reinsulation  
Lead Paint Abatement  
Ceiling and Wall Removal or Replacement  
Sprinkler and Fire Protection  
Warranty and Service on Existing Equipment  
Owner Furniture & Equipment Handling & Protection  
Structural Steel Equipment Support  
Engineering Design & Fees  
Coordinated Drawings  
Mold Remediation  
MEP Permits

Bond  
Concrete Patching and Pads  
Premium Time  
X-Ray/GPR  
Firestopping Existing Holes  
Sewer and Water Availability Fees  
Site work (Utilities to 5' Outside of Bldg.)  
F & I Toilet Room Accessories  
Commissioning Agent and Fees  
EPA Permits  
Equipment Access  
MBE Participation  
Seismic Restraints  
All Work Associated with ICREA  
Controls/BMS/EMS Tie In or Repair

**We hereby propose to complete all work in accordance with the above specifications for:**

**Total Price: \$1,379.00**

**Down Payment %:**      **Total Down Payment:**

*The remaining balance is due upon completion.*

*All material is guaranteed to be as specified. All work to be completed in a professional manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the proposal. Any deficiencies found outside the scope of work will be considered extra and only repaired after customer approval.*

WR Representative Signature

**Rob Tuscano / Project Manager**

Name/Title

*This Proposal may be withdrawn by Welch and Rushe Inc. if not accepted within 30 days.*

**Acceptance:** The above specifications and price(s) are satisfactory and hereby accepted. Welch and Rushe Inc. is authorized to do the work as specified. Payment will be made as outlined above.

Owner/Buyer Signature

Name/Title

Date of Acceptance





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**\*THIS IS YOUR INVOICE\***  
**-PLEASE PAY FROM THIS-**  
**NO OTHER INVOICE**  
**WILL BE SENT**

**REQUEST FOR PAYMENT**

**From:** WELCH AND RUSHE, INC.  
 391 Prince George's Boulevard  
 Upper Marlboro, MD 20774

**To:** US Small Business Administration  
 409 3rd Street, SW  
 Suite #5038  
 Washington, DC 20416

**Invoice:** 45938254  
**Draw:** 174795300001  
**Invoice date:** 8/31/2017  
**Period ending date:** 8/31/2017

**Contract For:** Sonny RG Simms - richard.simms@sba.gov

**Request for payment:**

Original contract amount	\$1,379.00
Approved changes	\$0.00
Revised contract amount	
Contract completed to date	
Add-ons to date	\$0.00
Taxes to date	\$0.00
Less retainage	\$0.00
Total completed less retainage	\$1,379.00
Less previous requests	\$0.00
Current request for payment	\$1,379.00
Current billing	
Current additional charges	\$0.00
Current tax	\$0.00
Less current retainage	\$0.00
Current amount due	\$1,379.00
Remaining contract to bill	\$0.00

**Project:** 1747953  
 SBA 7th Floor HWH

**Contract date:** 8/15/2017

**Architect:**

**Scope:** replace existing water heaters in the 7th floor kitchen area with new

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Changes approved in previous months by Owner		
Total approved this Month		
<b>TOTALS</b>		
<b>NET CHANGES by Change Order</b>		

I hereby certify that the work performed and the materials supplied to date, as shown on the above represent the actual value of the accomplishment under the terms of the Contract (and all authorized changes thereof) between the undersigned and US Small Business Administration relating to the above referenced project.

**CONTRACTOR:** WELCH AND RUSHE, INC.

State Of Maryland

County Of Charles

**By:** THOMAS W. CRESSMAN, CFO

Subscribed and sworn to before me this \_\_\_\_\_ day of \_\_\_\_\_

**Date:** \_\_\_\_\_

Notary Public  
 My commission expires: \_\_\_\_\_

# REQUEST FOR PAYMENT DETAIL

Project: 1747953 / SBA 7th Floor HWH Invoice: 45938254 Draw: 174795300001 Period Ending Date: 8/31/2017 Detail Page 2 of 2 Pages

Item ID	Description	Total Contract Amount	Previously Completed Work	Work Completed This Period	Presently Stored Materials	Completed And Stored To Date	% Comp	Balance To Finish	Retainage Balance
001	Base Contract	1,379.00		1,379.00		1,379.00	100.00		

Totals	1,379.00	1,379.00	1,379.00	100.00					
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